Corporate Services Dossier

Montero Aramburu & Gómez-Villares Atencia INDEX

Montero Aramburu & Gómez-Villares Atencia

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01.

Who we are

WHO WE ARE

We are a law firm of clients who, by combining **legal quality** with dedication and honesty, accompany them in making their most important decisions.

We work with **dedication and efficiency** in the pursuit of legal excellence, in line with our values.

At Montero Aramburu & Gómez-Villares Atencia every decision we make and every service we offer is imbued with our values:

Honesty

It is the pillar on which the trust our clients place in us is built. We act with transparency and integrity in all situations, ensuring consistency between our words and actions.

Knowledge

We strive to keep up to date and be experts in our field, in order to offer the best possible advice to our clients.

Criterion

Our ability to discern and make informed decisions is a key factor. We offer our clients thoughtful and prudent judgement, always striving for excellence and integrity in every action.

Commitment

For us, commitment is not a formality, but the bond that binds us to our clients. We are by their side every step of the way.

Proximity

We strive to offer personal attention, genuine proximity and friendliness that characterise every interaction with our clients.

Trust

We work hard to gain and maintain our clients' trust in every case and situation, always meeting our objectives and commitments.

WHO WE ARE

Montero Aramburu & Gómez-Villares Atencia

In our firm, human quality is at the same level as legal quality.

We turn every professional relationship into a personal commitment, anticipating and solving our clients' legal challenges with solid, innovative, effective and, above all, honest solutions.

DATA:



+270

Lawyers and economists

+37

Employees



9

Offices located in the national territory



?? Areas of practice

02.

Services

SERVICES

Our firm has specialists in all areas of law, which allows us to offer comprehensive advice to our clients in both the public and private sectors, seeking an innovative approach that generates a positive impact on business strategy and provides a clear differential value.

Areas of specialisation

- > Banking and Finance
- > Civil
- ➤ Compliance and Corporate Governance ➤ Real estate
- Corporate and M&A
- Digital
- > Family Business
- Energy
- > Entertainment and Sport

- > Foundations, Associations and other > Industrial and Intellectual Property
 - Non-Profit Entities
- - > Employment Law
 - Capital Markets
 - Commercial Law
 - > Criminal Law
 - > Litigation and Arbitration

- > Public and Regulatory
- Restructuring and Insolvency
- > Insurance
- Sustainability and Environment
- > Tax
- > Town planning

Banking and Finance

In the banking and finance sector, specialist advice is key to managing market complexities and maximising growth opportunities. Our team advises financial institutions, investment funds and corporates on all types of financing and collateral structuring. We have extensive experience in corporate and syndicated lending, asset finance, project finance, credit refinancing and renegotiation, as well as alternative financing processes. We advise on structuring and implementing the sale and purchase of syndicated and bilateral loan participations, performing and non-performing loans, credit claims of various types and large portfolios of non-performing assets. Our strategic approach ensures innovative and secure solutions that adapt to the dynamics of the global financial sector.

Civil

We provide comprehensive advice and legal assistance in complex matters with a high economic impact. We advise on litigation in ordinary jurisdiction and arbitration, covering sectors such as civil liability, insurance, construction, real estate development and finance. We offer advisory services in family law, inheritance law, immigration law, contract law, real estate and registry law, insurance and reinsurance law, mediation, judicial proceedings and arbitration. Our team designs personalised strategies that maximise the results for our clients in any legal conflict, guaranteeing a solid defence and effective solutions within a framework of multidisciplinary advice adapted to the particular needs of each case.

Compliance and Corporate Governance

Regulatory compliance and corporate governance are essential pillars in a constantly evolving business environment. We provide transversal advice on legal aspects, market practices and good governance recommendations. Our team integrates different areas of law to offer global solutions that strengthen corporate ethics and minimise risks. We support boards of directors and committees in managing their responsibilities, including criminal liability, ensuring compliance with regulations and strengthening governance. We develop strategies that optimise corporate governance, promoting sustainability, transparency and stakeholder trust in a dynamic and demanding business environment.

Corporate and M&A

We offer comprehensive advice at all stages of the transaction, guaranteeing the success and security of each transaction. We assist our clients in acquisitions, takeovers, divestitures, restructurings and joint venture agreements, both nationally and internationally. We manage comprehensive due diligence processes, valuing companies, assets or businesses, and providing support in complex transactions, including those involving listed companies. We undertake each project with a strategic and personalised approach, ensuring robust legal solutions that maximise the value of the transaction and support critical decisions for business development and sustainability.

Digital

The digital environment imposes constant challenges and adapting to this transformation is essential in order to compete. Our multidisciplinary team advises public and private sector clients in key areas such as e-government, data governance and protection, technology asset exploitation and digital business. We have expertise in emerging technologies such as AI, IoT, machine learning and blockchain, designing customised and innovative solutions. We help companies take advantage of digital market opportunities while mitigating risks, ensuring their adaptation to technological change and enhancing their business model in a globalised and highly digitised context.

Family Business

Our family business area offers comprehensive and multidisciplinary advice, which is key to guaranteeing the continuity of these companies, which represent a majority percentage of the Spanish economy. Together with the client, our team designs the corporate and asset structures in accordance with the objectives of the business and the family. We seek to minimise tax costs both in the present as well as in the generational transmission and we design the necessary civil frameworks to ensure an adequate and harmonious handover. From the drafting of articles of association to the creation of family protocols, including the businessperson's will or living donations, we accompany our clients every step of the way, offering solutions that protect their legacy, ensure the continuity of the business and strengthen family cohesion.

Energy

The energy sector faces regulatory challenges and global trends such as energy transition, sustainability and technological innovation. We offer cross-cutting advice, combining experience in project acquisition and transfer transactions and SPV (M&A), regulatory, project finance, urban planning, environmental, real estate, tax, litigation and securities markets. We work with electricity, renewables, gas, hydrocarbons and mining operators, addressing all stages of the value chain: development, construction, generation, transmission, distribution and commercialisation. We provide innovative legal solutions, anticipating regulatory changes and optimising our clients' operations. With an integrated vision of the business, we adapt strategies that allow us to take advantage of opportunities within the sector.

Entertainment and Sport

Our team advises in the cultural and sports industries with a comprehensive and specialised approach. In the field of entertainment, we provide support in the negotiation and drafting of all types of contracts, the obtaining of public aid and legal-financial structuring of projects for the optimal use of aid and tax incentives. We also provide multidisciplinary legal advice to the audio-visual sector (national and foreign production companies, festivals and other agents in the sector) at all stages of production, as well as to the music and live performance sector, providing support to artists, agents, promoters, record labels, ticketing companies, etc. In sport, we work with federations, clubs, SAD and sportsmen and women, offering solutions in contracting, legal representation and disciplinary or judicial procedures. Our experience ranges from tax planning to strategic advice on rights and licensing, guaranteeing efficiency and protection with the aim of enhancing the success of our clients.

Foundations, Associations and other Non-Profit Entities

We understand the unique needs of non-profit organisations, offering customised legal solutions. We advise on the constitution, creation of delegations and extinction of foundations and associations, as well as on the drafting and adaptation of statutes. Our team assumes secretarial functions and provides support to boards of trustees and boards, managing collaboration agreements and relations with protectorates and registries. We facilitate relations with third parties and ensure regulatory compliance, promoting the sustainable development and social impact of these entities. Our expertise ensures comprehensive advice that fosters the long-term success and mission of these organisations.

Real estate

We provide comprehensive and multidisciplinary advice to our clients in the real estate sector on transactional, contractual, town planning and environmental, tax, financial and litigation matters. We advise national and international investors, developers, constructors, financing entities, owners and tenants, thanks to our extensive experience in a wide variety of assets such as hotels and tourist assets, logistics assets, offices, student and senior residences, commercial and leisure premises and centres, land under development, etc.

Employment Law

In an increasingly dynamic employment environment, which is exposed to constant legislative and jurisprudential changes, our team offers comprehensive advice on employment and social security matters, as well as labour management services, both in the public and private sectors. We advise on collective bargaining procedures and, in particular, on collective dismissal proceedings, temporary lay-off proceedings, and collective agreements, and we design tailor-made protocols on sexual and gender-based harassment, digital disconnection, teleworking and equality plans. We also manage international labour mobility files. We have extensive experience in managing and representing our clients in administrative and judicial proceedings, providing them at all times with a practical and up-to-date approach and proposing effective solutions in order to strengthen their competitiveness.

Capital Markets

With decades of experience, our team advises on complex and innovative transactions in the securities market. We work on securities issues and offerings, IPOs and multilateral trading systems or secondary placements, mergers, acquisitions and restructurings of listed companies, as well as takeover bids. We provide support in corporate governance, regulatory compliance and transparency, ensuring responsible management of relations with shareholders and regulators. Our international and multidisciplinary approach allows us to address the specific needs of our clients in operations, maximising value and ensuring the success of their transactions.

Commercial Law

In the commercial field, our mission is to anticipate and solve our clients' legal challenges through innovative and effective legal solutions. We offer comprehensive advice to both listed and unlisted companies on key issues such as corporate law, business reorganisations to optimise business and resources, advice on disputes between shareholders, commercial procedural law, maritime law and competition law. We handle all phases of a company's life, from its incorporation to its dissolution, providing a multidisciplinary service tailored to the client's needs. Our team ensures a strategic approach that optimises business management and conflict resolution, guaranteeing regulatory compliance and maximising business value.

Criminal Law

With extensive experience in corporate criminal law, our team advises companies and individuals on the prevention and defence of crimes related to business activity. We offer defence in cases of tax fraud, money laundering, corporate offences and other criminal offences involving assets. We also specialise in crimes against public administration, such as prevarication and embezzlement. We help our clients to identify and manage criminal risks, formulating corporate compliance programmes that prevent potential offences, as well as advising on internal investigations. We provide specialised defence in criminal proceedings for both individuals and legal entities, including the public administration and banking institutions.

Litigation and Arbitration

We provide pre-litigation advice and legal assistance in judicial and arbitration proceedings in civil and commercial matters, both national and international, ensuring a strategic defence and always seeking the most effective, swift and favourable resolution for our clients. In addition, we offer out-of-court alternative dispute resolution to avoid litigation whenever possible. Our experience encompasses the conduct of complex and/or economically significant court and arbitration proceedings, including legal defence before international arbitration tribunals. We are also able to address the need of some clients to manage and handle a large volume of cases with the support of procedural managers who ensure their rapid progress.

Industrial and Intellectual Property

We have a team specialised in the protection and management of intangible assets, in the field of industrial and intellectual property. We offer comprehensive advice on the protection of copyrights, trademarks, patents and trade secrets, ensuring that our clients maximise the value of their intangible assets in a globalised, technified and competitive market. In addition, we provide customised solutions for the defence of intellectual and industrial property rights in litigation, negotiation of licences and exploitation of the aforementioned assets. Likewise, we help our clients to manage and protect their innovations, guaranteeing an effective legal strategy that reinforces their competitiveness and business sustainability.

Public and Regulatory

With an increasingly complex and changing regulatory framework, public law advice is essential for the stability and growth of companies. The diversity of our clients has allowed us to gain knowledge within a wide range of sectors of activity (public sector contracts, concessions, infrastructures, asset liability, public services, tourism, ports, professional associations, telecommunications, public property, energy, urban and regional planning, environment, among others). Our advice ranges from the issuing of legal opinions to the handling of all types of administrative proceedings and appeals, reaching all levels and in all matters, including constitutional jurisdiction, in the contentious-administrative jurisdiction. We also advise public administrations and other public sector entities. All this allows us to address any legal-public issue, with a practical and comprehensive approach.

Restructuring and Insolvency

In an uncertain economic context, corporate restructuring has become a fundamental tool to ensure the medium and long-term viability of companies. Our team of experts provides comprehensive advice at all stages of the restructuring process, seeking strategic and legal solutions that enable companies to overcome financial and operational difficulties. We also manage insolvency proceedings, advise on the sale and purchase of production units and provide support in asset optimisation. Our approach guarantees maximum protection of our clients' interests, helping them to preserve the value of the company and ensuring its continuity in challenging markets.

Insurance

We provide advice and intervene in the different jurisdictional orders in which disputes related to civil and criminal liabilities arising from the multiple behaviours that generate compensation for damages are substantiated; all this representing the interests of both the insurance companies and those insured by them, advising on the most suitable legal strategy in each case. We advise public and private organisations outside the sector, but in need of help in this area, providing them with concrete and effective solutions to the issues they present us with. All of this, derived from our extensive experience in the sector and a specialised team of professionals, allows us to provide the best service to our clients.

Sustainability and Environment

We advise our clients on obtaining the necessary environmental authorisations, such as integrated environmental authorisation (IEA), environmental impact assessments (EIA) and other related permits, for all types of plans, programmes and projects, with special emphasis on the use of singular properties (mountains, mines and coasts, among others). We are specialists in areas such as circular economy (production, transport, management and recycling of all types of waste), atmospheric emissions, pollution (noise, light and soil), integral water cycle and discharges, especially hydrographic confederations and contamination of watercourses and groundwater; as well as environmental assessments. We also advise on climate change, as well as on the application of sustainability criteria (ESG) for understanding and complying with the new regulatory framework that is being developed by the European Union and is maturing rapidly (such as sustainability reporting, taxonomy and the integration of due diligence, among others).

Tax

Tax law is one of the fundamental pillars of our firm. We advise individuals and legal entities on the resolution of tax issues that arise in the ordinary operation of their businesses, both nationally and internationally, resolving doubts that arise with respect to any figure of the tax system as well as procedures before the tax administration. We assist our clients to plan their business, offering strategic solutions for tax optimisation, maximising tax efficiency and minimising tax risks throughout their commercial and personal operations.

Town planning

In the field of urban planning, we provide advice on the drafting, processing, review and analysis of urban planning, management and execution instruments. We provide support to individuals, companies and public administrations in the negotiation and drafting of town planning agreements and collaboration protocols, as well as in procedures for intervention and protection of urban planning legality (urban planning discipline). We prepare town planning reports on land and real estate assets (detection of contingencies, applicable town planning parameters, changes or implementation of town planning uses, provision of legal-urban planning strategies, among others). We also advise urban development entities (conservation and compensation boards) on their constitution, management and secretariat, as well as minority shareholders. We intervene in expropriation procedures and in real estate transactions involving land, works in progress and completed products (residential, commercial, tourism, industrial, among others). In short, our team offers comprehensive legal assistance, guaranteeing compliance with regulations and the development of projects within the established legal framework.

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